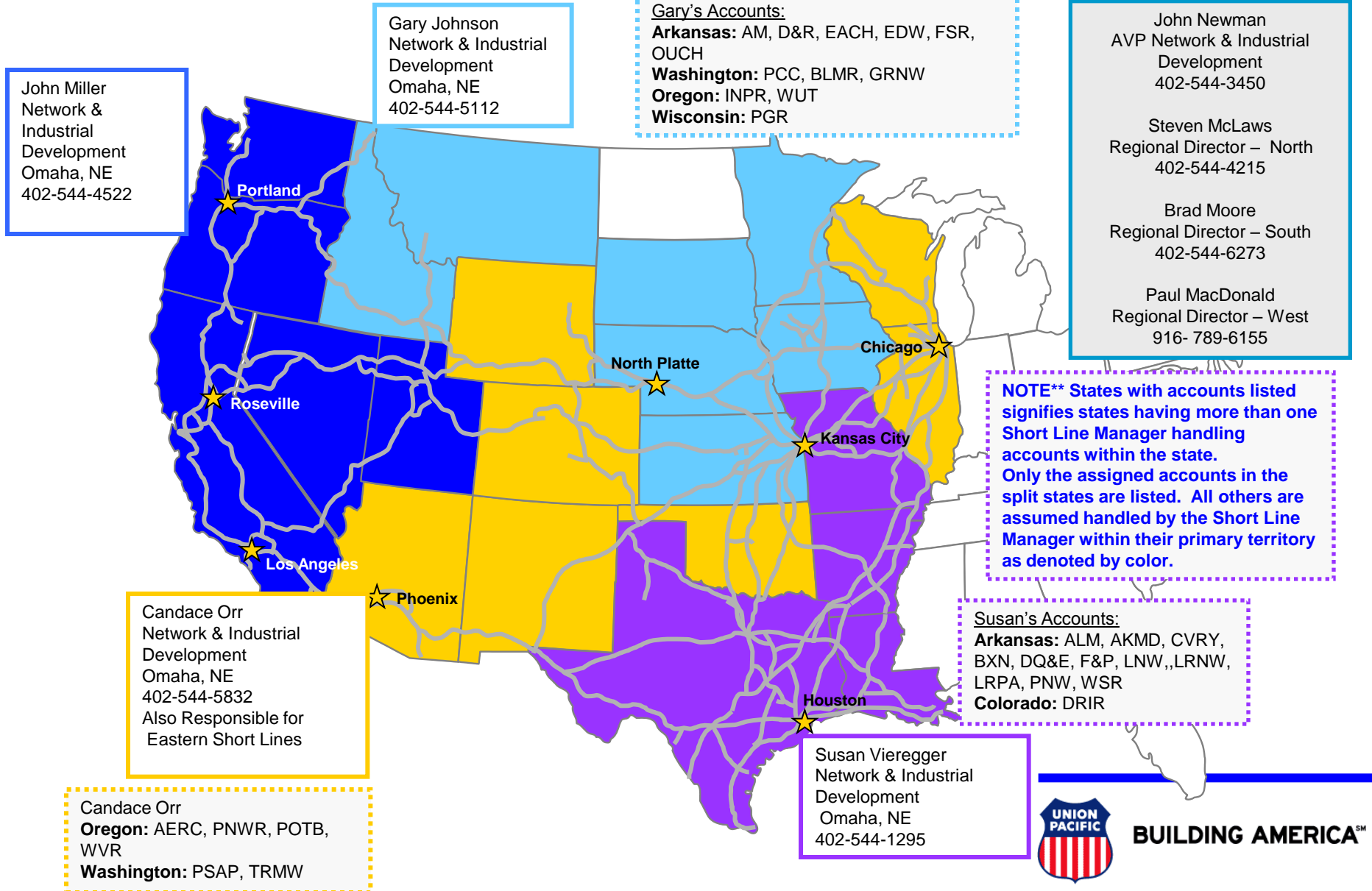


SHORT LINE MANAGER TERRITORY MAP



John Miller
Network & Industrial
Development
Omaha, NE
402-544-4522

Gary Johnson
Network & Industrial
Development
Omaha, NE
402-544-5112

Gary's Accounts:
Arkansas: AM, D&R, EACH, EDW, FSR, OUCH
Washington: PCC, BLMR, GRNW
Oregon: INPR, WUT
Wisconsin: PGR

John Newman
AVP Network & Industrial
Development
402-544-3450

Steven McLaws
Regional Director – North
402-544-4215

Brad Moore
Regional Director – South
402-544-6273

Paul MacDonald
Regional Director – West
916-789-6155

NOTE States with accounts listed signifies states having more than one Short Line Manager handling accounts within the state. Only the assigned accounts in the split states are listed. All others are assumed handled by the Short Line Manager within their primary territory as denoted by color.**

Candace Orr
Network & Industrial
Development
Omaha, NE
402-544-5832
Also Responsible for
Eastern Short Lines

Candace Orr
Oregon: AERC, PNWR, POTB, WVR
Washington: PSAP, TRMW

Susan's Accounts:
Arkansas: ALM, AKMD, CVRY, BXN, DQ&E, F&P, LNW,,LRNW, LRPA, PNW, WSR
Colorado: DRIR

Susan Vieregger
Network & Industrial
Development
Omaha, NE
402-544-1295



BUILDING AMERICASM