



**Industrial Development
Team Track Agreement Application**

It is a requirement of Union Pacific that all rail-served customers have an active and valid track agreement in place prior to requesting pickup or delivery of rail cars to a location. **Submit application to the appropriate Industrial Development Regional Manager listed on page 2.** Please allow 30 days for the processing of your request. You are not authorized to use Union Pacific's team tracks until you are in possession of a fully executed agreement.

We would like to begin use of a team track (month/year) _____

State(s) to be covered by Agreement: _____

Company Name _____
legal name for contract purposes – please print

Contact Name _____

Contact's Title _____

Physical Address _____

City, State, Zip _____

Phone _____ Fax _____

E-mail Address _____

Mailing Address (if different from above)

I/We understand that submission of this application does not authorize occupation of the track and that approval is contingent upon availability of track. Exact agreement requirements will be forwarded after the application has been reviewed and approved by Union Pacific Railroad.

Signed: _____ Date ____/____/____

Printed: _____ Title _____

Forward this Form directly to the appropriate Industrial Development Manager listed on page 2.

**COMPLETED BY INDUSTRIAL DEVELOPMENT
TRACK INFORMATION FOR EACH TRACK**

Circ7: _____ Zone: _____ Track: _____ City: _____ State: _____ TCS # _____

Circ7: _____ Zone: _____ Track: _____ City: _____ State: _____ TCS # _____

Circ7: _____ Zone: _____ Track: _____ City: _____ State: _____ TCS # _____



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LISTING OF INDUSTRIAL DEVELOPMENT REGIONAL MANAGERS BY STATE

Name	Address	City	State	Zip	Telephone	Fax	E-mail
Cheryl Schow	210 N. Oak Street	Paxton	NE	69155	(308) 239-2427	(402) 233-3273	caschow@up.com
Edd Rhodes	13181 Crossroads Pky. N.	City of Industry	CA	91746-3497	(909) 945-1459	(402) 501-1923	earhodes@up.com
Ken Lueckenhoff	24125 Aldine-Westfield Rd.	Spring	TX	77373	(281) 350-7496	(402) 233-3332	kcluecke@up.com
Barb Moore	6455 East Commerce Ave.	Kansas City	MO	64120	(816) 245-2835	(402) 501-3423	barbmoore@up.com
Paul MacDonald	10031 Foothills Blvd.	Roseville	CA	95747	(916) 789-6155	(402) 997-4050	pfmacdon@up.com
Wayne Borg	940 S. Frontage Rd. Suite 1200	Woodbridge	IL	60517	(630) 427-2355	(402) 233-3356	waborg.@up.com
John Owens	24125 Aldine-Westfield Rd.	Spring	TX	77373	(281) 350-7302	(402) 233-3164	jbowens@up.com
Steve Burke	3165 S. Alma School Rd., Suite 29, PMB 218	Chandler	AZ	85248-3762	(480) 704-3506	(402) 233-2914	ssburke@up.com
Sandy Lindstrom	222 N.E. Park Plz., Suite 125	Vancouver	WA	98684	(360) 514-9717	(402) 501-3034	slindstrom@up.com

State	Industrial Development
Arizona	Steve Burke
Arkansas	John Owens
California; Northern	Paul MacDonald
California; Southern	Edd Rhodes
Colorado	Cheryl Schow
Idaho	Sandy Lindstrom
Illinois	Wayne Borg
Iowa	Wayne Borg
Kansas	Barb Moore
Louisiana	John Owens
Minnesota	Wayne Borg
Missouri	Barb Moore
Montana	Sandy Lindstrom
Nebraska	Cheryl Schow
Nevada; Northern	Paul MacDonald
Nevada; Southern	Edd Rhodes
New Mexico	Ken Lueckenhoff
Oklahoma	Barb Moore
Oregon	Sandy Lindstrom
Tennessee	John Owens
Texas: West of I-45	Ken Lueckenhoff
Texas: East of I-45	John Owens
Utah	Steve Burke
Washington	Sandy Lindstrom
Wisconsin	Wayne Borg
Wyoming	Cheryl Schow