



# Union Pacific Service Feasibility Questionnaire Track Construction Projects

Please complete the following questionnaire to provide information on your service and site requirements. By fully completing the following questionnaire, you will allow all relevant Union Pacific groups to begin a response to your request.

\* Everything in green is a required field.

## Customer Information

Request submitted by:

Name\*: \_\_\_\_\_

Phone\*: \_\_\_\_\_

### 1. Primary Customer Contact for Rail Location Activities:

Company Name\*: \_\_\_\_\_

Contact Name\*: \_\_\_\_\_

Title: \_\_\_\_\_

Address (Line 1): \_\_\_\_\_

Address (Line 2): \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip Code: \_\_\_\_\_

E-mail Address\*: \_\_\_\_\_

Phone\*: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

### 2. Contact for Track Agreement Activities:

*(The agreement will be written in the Legal Company name and sent to the contact provided here.)*

Legal Company Name\*: \_\_\_\_\_

Contact Name\*: \_\_\_\_\_

Title\*: \_\_\_\_\_

Address (Line 1)\*: \_\_\_\_\_

Address (Line 2): \_\_\_\_\_

City\*: \_\_\_\_\_

State\*: \_\_\_\_\_

Zip Code\*: \_\_\_\_\_

E-mail Address\*: \_\_\_\_\_

Phone\*: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

**3. Industry is a\*:**

*(Information necessary for track agreement purposes.)*

- |                                                                                |                                                                  |
|--------------------------------------------------------------------------------|------------------------------------------------------------------|
| <input type="checkbox"/> Corporation (provide state below)                     | <input type="checkbox"/> Non-Profit                              |
| <input type="checkbox"/> Limited/General Partnership (provide state below)     | <input type="checkbox"/> Individual                              |
| <input type="checkbox"/> Limited Liability Company (LLC) (provide state below) | <input type="checkbox"/> Government Entity (provide state below) |
| <input type="checkbox"/> Sole Proprietorship (provide state and owner below)   | <input type="checkbox"/> Other (please specify below)            |

State: \_\_\_\_\_

Owner: \_\_\_\_\_

If you selected "Other", please specify: \_\_\_\_\_

**4. Are you an existing Union Pacific customer?\***

- Yes     No    **(If NO, skip skip to Question 7)**

**Rail-Served Locations**

Please provide the following information to expedite our review process. Also indicate if your proposed location will be operated similar to the existing facility. (Information requested for up to four current locations.)

5. Please list your Union Pacific Sales Representative: \_\_\_\_\_

**6. Location #1:**

City, State\*: \_\_\_\_\_

Track Agreement Folder #: \_\_\_\_\_

Track Agreement Audit #: \_\_\_\_\_

**Proposed location will be similar to this facility?\***

- Yes     No

**Site Information**

**7. Have you identified a potential site?\***

- Yes     No    **(If YES, skip to Question 10)**

## Site Information

8. Please list the desired location:

(If you are interested in multiple locations, please submit a separate request for each location.)

City\*: \_\_\_\_\_

County\*: \_\_\_\_\_

State\*: \_\_\_\_\_

9. What are your site requirements? (Please select all that apply.)\*

- |                                            |                                                                            |
|--------------------------------------------|----------------------------------------------------------------------------|
| <input type="checkbox"/> Site to lease     | <input type="checkbox"/> Facility to purchase                              |
| <input type="checkbox"/> Site to purchase  | <input type="checkbox"/> Public use site for rail/truck transfer operation |
| <input type="checkbox"/> Facility to lease | <input type="checkbox"/> Other (please specify)                            |

If you selected other please specify: \_\_\_\_\_

Additional Comments: \_\_\_\_\_

(Skip to Question 14)

## Physical Location Information

10. Please list the desired location's address:

Address: \_\_\_\_\_

City\*: \_\_\_\_\_

State\*: \_\_\_\_\_

County: \_\_\_\_\_

11. Please select one\*:

- |                                                           |                                                                                      |
|-----------------------------------------------------------|--------------------------------------------------------------------------------------|
| <input type="checkbox"/> We own the facility              | <input type="checkbox"/> We will be a tenant                                         |
| <input type="checkbox"/> We plan to purchase the facility | <input type="checkbox"/> This is a UP-owned track (if known, indicate track # below) |

If UP-owned track, please enter the track number:

Circ7: \_\_\_\_\_

Yard: \_\_\_\_\_

Track: \_\_\_\_\_

Additional Comments: \_\_\_\_\_

12. Has UP provided service to this facility in the last 6 months?\*

- Yes     No     Don't Know

13. Please provide the following to expedite our review process (for this location).

Doing Business As (DBA) Names: \_\_\_\_\_

Previous owners: \_\_\_\_\_

### Rail Project Contacts:

Please provide company name and contact information for those who will assist with your rail project. If you have not already done so, you will need to select a qualified rail engineering consultant and a rail contractor. A list of companies with a history of dealing with railroad construction projects is available for your review at [www.up.com/customers/ind-dev/contractor\\_list.shtml](http://www.up.com/customers/ind-dev/contractor_list.shtml).

14. If you have an engineering consultant, please list their contact information. \_\_\_\_\_

\_\_\_\_\_

15. If you have a rail contractor, please list their contact information. \_\_\_\_\_

\_\_\_\_\_

16. If you have a real estate broker, please list their contact information. \_\_\_\_\_

\_\_\_\_\_

### Commodity Information

17. Please provide the following information regarding the commodities you plan to ship/receive.

Commodity name(s)\*: \_\_\_\_\_

STCC number(s)\*: \_\_\_\_\_

To locate a Standard Transportation Commodity Classification code, visit [http://c02.my.uprr.com/cdm/price\\_query.jas](http://c02.my.uprr.com/cdm/price_query.jas) and click on "Product Code Lookup" under the "Product" box. It is not necessary to complete any other fields on this page to obtain a STCC.



18. Are any of these considered hazardous or environmentally sensitive?\*

\_\_\_ Yes    \_\_\_ No    (If NO, skip to Question 22)

### Hazardous Materials/ES Information

19. Is this commodity a Toxic Inhalant Hazard?\*

\_\_\_ Yes    \_\_\_ No

20. If you have an environmental consultant, please list their contact information. \_\_\_\_\_

\_\_\_\_\_

21. What environmental permits do you anticipate?\*

\_\_\_\_\_

You will be asked to attach your Material Safety Data Sheet (MSDS) at the end of the survey (via e-mail).

## Service Information

### 22. Select all that describe your planned operations.\*

- Shipper                       Manifest  
 Receiver                       Unit train (indicate number of cars in comments below)  
 Care of party                 Undetermined

Additional comments: \_\_\_\_\_

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### 23. Select all that describe your planned equipment.\*

- Boxcars                       Covered hoppers  
 Flat cars                       Gondola cars  
 Open-top hoppers             Tank cars  
 UP-owned                       Private  
 Leased                         Undetermined  
 Other (please specify)

If you selected other please specify: \_\_\_\_\_

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### 24. Will you require access to the rail cars?\*

- Yes     No    **(If YES, skip to Question 27)**  
(If NO, we will process this as a request for rail car storage)

## Storage Information

### 25. Will your storage be loads or empties?\*

- Loads     Empties     Both loads and empties

### 26. Is UP owned land required?\*

- Yes     No     Undetermined

If yes, do you have a UP real estate contact (please list the contact's name below). \_\_\_\_\_

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**(Skip to Question 30)**

## Loading/Unloading Information

### 27. Select all that describe your planned operations.\*

- On UP property                 Industry will switch own cars (describe equipment in comments below)  
 On private property             Use of loading/unloading device  
 Access both sides of car

Additional comments: \_\_\_\_\_

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28. Please describe how your product will be loaded/unloaded?\* \_\_\_\_\_

\_\_\_\_\_

29. If you will be using a loading/unloading device, please select all that apply.

- Overhead       Portable (provide brand and description in comments below)  
 Over track       Fixed (provide drawings as attachment at end of survey)  
 Under track       Other (please specify in comments below)

Additional comments: \_\_\_\_\_

\_\_\_\_\_

### Operations Information

30. What is your target date for the first shipment?\* (YYYY-MM-DD) \_\_\_\_\_

31. If there is a planned end to the movements, please describe. \_\_\_\_\_

\_\_\_\_\_

32. What are your anticipated carloads per year?\* \_\_\_\_\_

33. How often will you require service?\*

- One-time       Monthly  
 Occasional (describe in comments below)       1-3 days/week  
 Seasonal (describe in comments below)       4-7 days/week

Additional comments: \_\_\_\_\_

\_\_\_\_\_

34. What is the maximum number of cars to be spotted at one time. \_\_\_\_\_

35. Will you be able to accept cars spot-on-arrival?\*

- Yes       No       Undetermined

36. Please list the approximate hours you will require for loading/unloading. \_\_\_\_\_

You will be asked to provide the following documents at the end of the survey (via e-mail).

(See [www.uprr.com/customers/ind-dev/construction.shtml](http://www.uprr.com/customers/ind-dev/construction.shtml) for additional information and examples.)

1. General location map
2. Preliminary concept print in PDF form (if already developed)
3. Bill of Sale (if applicable)

*Thank you for completing this questionnaire.  
Please access the web version of this questionnaire to submit your request.*