Norfolk Southern

GULF COAST FLYER

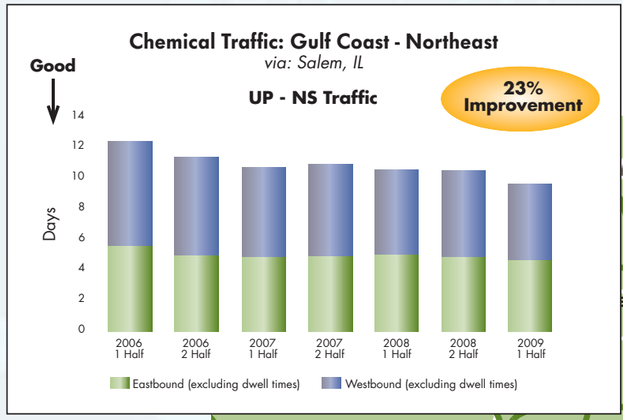
for the chemicals marketplace

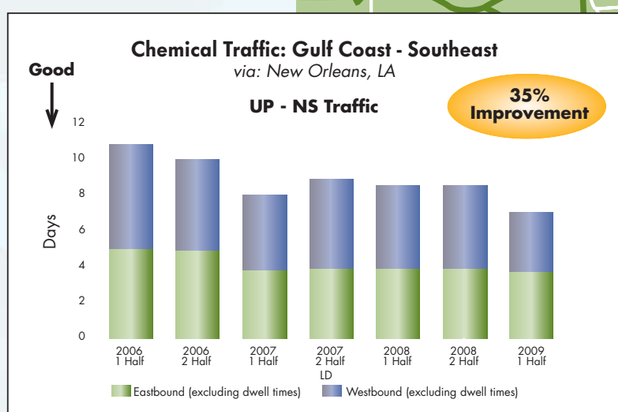
Union Pacific

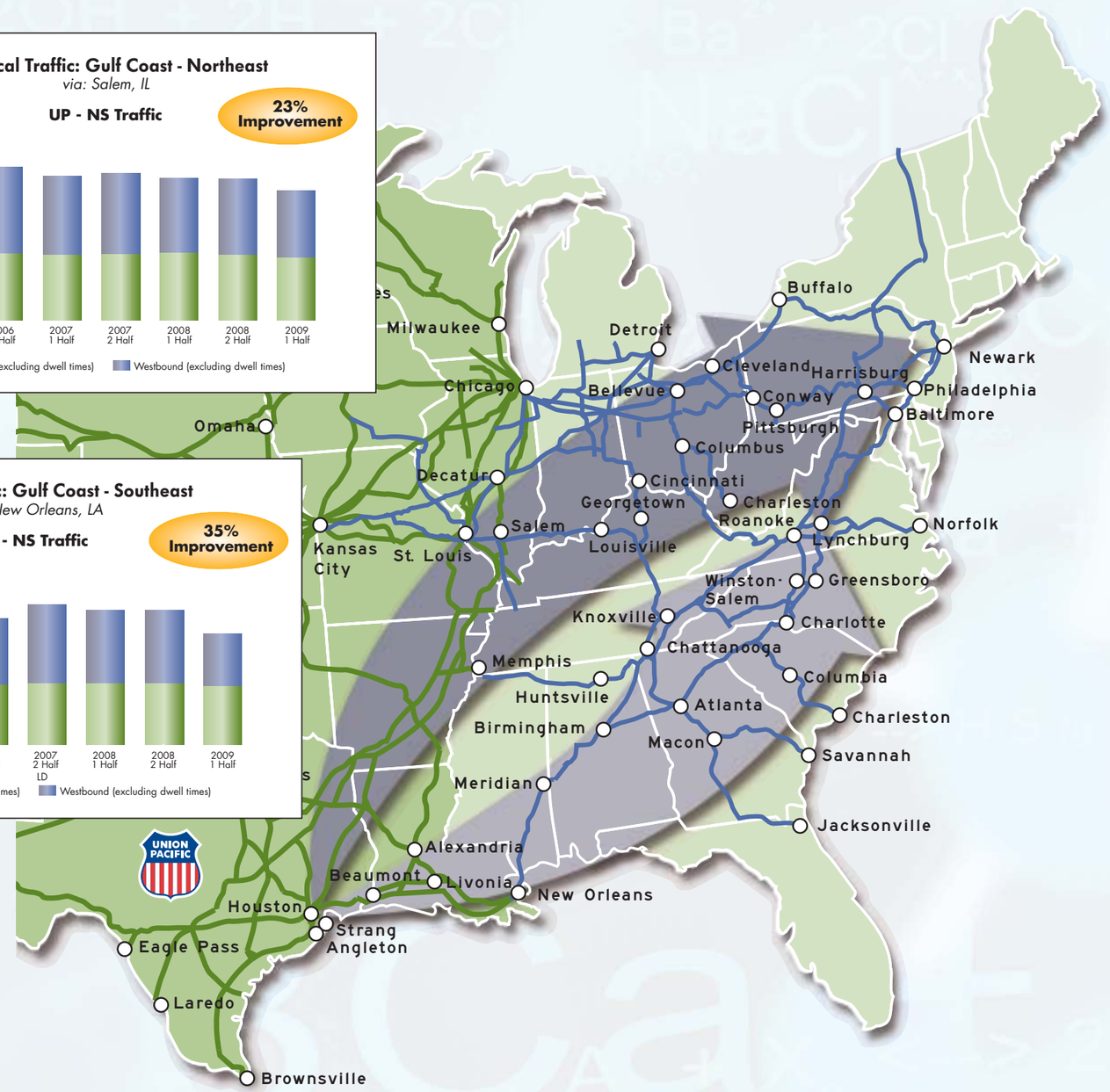
NORFOLK SOUTHERN

UNION PACIFIC

Gulf Coast Flyer







Chemical Shippers — You Asked. We Delivered.

You asked for seamless service.

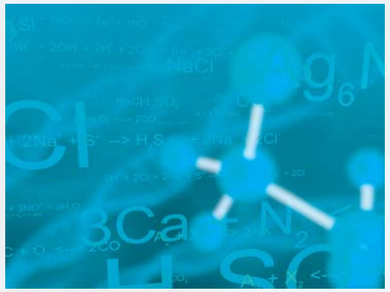
You asked for reliability and consistency.

You asked for value, safety, and investment.

You asked, and we delivered: Introducing the Gulf Coast Flyer.

Gulf Coast Flyer, offered jointly by Union Pacific and Norfolk Southern, leverages the power of our established relationship and expertise to serve chemical customers in their most critical routes. Gulf Coast Flyer provides unparalleled service, consistency, and value for customers moving chemicals from southern Texas to the northeastern and southeastern United States. Substantial investments by UP and NS have strengthened key Gulf Coast Flyer lanes, improving transit times, reliability, and overall supply chain efficiency.

Gulf Coast Flyer Offers Chemical Shippers:



- **Improved Service**
  Between 2006 and 2008:
  - 22% reduction in overall transit time
  - 10% better service consistency
- **Infrastructure Investment**
  $740 million combined UP and NS investments in terminals, main lines, bridges, and sidings in Gulf Coast Flyer's critical lanes between 2006 and 2008.
- **Solid Safety Record**
  - Continued, critical focus on safety by UP and NS
  - Ongoing training efforts with TRANSCAER® for communities and first responders
  - 5,000 responders trained along Gulf Coast Flyer lanes between 2006 and 2008
- **The Green Transportation Choice**
  UP and NS are committed to offering environmentally friendly transportation, with minimal carbon footprint
  - Trains can move one ton of freight an average 436 miles on a single gallon of fuel
  - A single train can haul the equivalent of 280 trucks, reducing traffic congestion on already-crowded highways
  - Rail reduces emissions an impressive 67% compared to truck

Unparalleled Customer Value

- Unwavering commitment to safety
- Service consistency
- Faster speed to market; lower inventory carrying cost
- Faster equipment turn times
- Reduced handling for faster transit time, shorter dwell time, and minimal opportunity for damage
- Coordinated operations and oversight
- Coordinated billing and problem resolution

UP/NS...Connecting Rail, Creating Value

NORFOLK SOUTHERN

BUILDING AMERICA℠