

Union Pacific in Texas

2011 FAST FACTS

Miles of Track	6,319
Annual Payroll	\$633.6 million
In-State Purchases	\$2.5 billion
Capital Spending	\$529.7 million
Employees	7,768



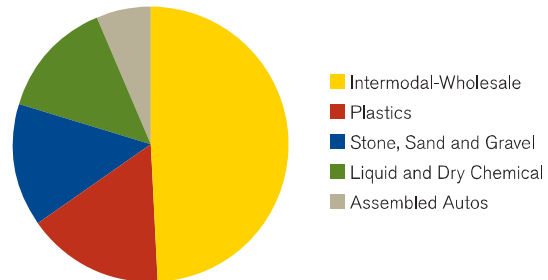
RAIL CARS ORIGINATED IN TEXAS

2007	1,332,975
2008	1,233,278
2009	1,004,463
2010	1,117,684
2011	1,135,439

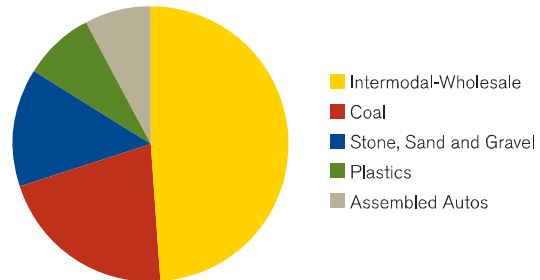
RAIL CARS TERMINATED IN TEXAS

2007	1,246,806
2008	1,231,650
2009	998,758
2010	1,175,896
2011	1,266,433

TOP FIVE COMMODITIES SHIPPED IN 2011 (BY VOLUME)



TOP FIVE COMMODITIES RECEIVED IN 2011 (BY VOLUME)



Growth and investment continue

Union Pacific serves all major cities and gulf ports of Texas, as well as international gateways at El Paso, Eagle Pass, Laredo and Brownsville. Yet, the railroad's growth in the state continues. Union Pacific operates a state-of-the-art intermodal terminal in San Antonio that serves the entire south Texas market and provides competitive service between that area and the major markets of Los Angeles and Chicago.

In 2011, Union Pacific invested approximately \$135 million in the Dallas-Fort Worth area to better serve its customers in Texas by improving the fluidity of the rail network. The investment included a project to extend State Highway 121 near Davidson Yard to reduce vehicle congestion in the area.

With the continuation of crude oil drilling and hydraulic fracturing at the Eagle Ford and Permian Basin shales, Union Pacific increased its rail network infrastructure investment serving those

Union Pacific in Texas (cont.)

areas. Union Pacific supports the drilling industry in western Texas, transporting pipe and frac sand used in the hydraulic fracturing process.

Union Pacific invested more than \$2 billion in Texas transportation infrastructure from 2007 to 2011.

Union Pacific's Texas heritage

Early railroad dreams in Texas were finally realized, after many false starts, in 1841 when a charter was issued to Harrisburg Railroad and Trading Company. But after some modest grading, it failed. Its successor was Buffalo Bayou, Brazos and Colorado (BBB&C). BBB&C was issued a charter in 1850 and, by 1853, was operating the first railroad in Texas, a 20-mile stretch between Harrisburg and Stafford.

The year 1853 also marked the birth of Galveston and Red River Railway, which later became Houston and Texas Central—the first railroad to link Texas with Midwest and Eastern railroad connections. By 1888, Texas enjoyed a complex web of railroads that included Missouri Pacific, Missouri-Kansas-Texas, St. Louis Southwestern, Texas & North Orleans, and Texas & Pacific. By 1996, these railroads, and their modern successors, were part of the Union Pacific system in Texas.

Supporting the communities we serve

In 2011, Union Pacific provided more than \$1.5 million to charitable organizations in Texas communities through a combination of the Union Pacific Foundation, matching gifts and corporate contributions. The Union Pacific Foundation is the primary philanthropic arm of Union Pacific Corporation and has distributed funds since 1959 to qualified organizations in communities served by Union Pacific.

America's premier railroad

It was 150 years ago that Abraham Lincoln signed the Pacific Railway Act of July 1, 1862, creating the original Union Pacific.

One of America's iconic companies, today Union Pacific Railroad is the principal operating company of Union Pacific Corporation (NYSE: UNP), linking 23 states in the western two-thirds of the country by rail and providing freight solutions and logistics expertise to the global supply chain. From 2000 through 2011, Union Pacific spent more than \$31 billion on its network and operations, making needed investments in America's infrastructure and enhancing its ability to provide safe, reliable, fuel-efficient and environmentally responsible freight transportation. Union Pacific's diversified business mix includes Agricultural Products, Automotive, Chemicals, Energy, Industrial Products and Intermodal. The railroad serves many of the fastest-growing U.S. population centers and emphasizes excellent customer service. Union Pacific operates competitive routes from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways.

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