

# UNION PACIFIC LOGISTICS AND PLANNING QUARTERLY NEWSLETTER



October 2023

## SAP TMS IS COMING

We are excited to announce that we will be moving to SAP TMS with Business Network for Logistics (LBN) and Project 44 (P44) over the next couple of years. We've started our initial design talks and will be working towards a third quarter 2024 release. We will be working to get you onboarded for these systems in the coming weeks; please be on the lookout for these emails and ensure that you register as soon as possible. We will only be able to do business with carriers that are registered in these systems.



## ADVERSE WEATHER IS AROUND THE CORNER

Winter is right around the corner, which can mean delays to our shipments. We understand that delays will occur; however, we ask that you use discretion when requesting accessorials for weather related events (Acts of God).

## WELCOME

Thank you for taking the time to read our new version of the quarterly newsletter! The team hopes this will be an exciting addition to what our Logistics group can provide to our carriers. Please take the time to read each section for important information and updates.

## BID TO WIN AND COVER

Our bid system is set up to award the lowest cost carrier. We request that you do not call or email to "make a deal" or to see where you are in relation to the winning bid; to maintain a fair and equitable bid board, our team is not allowed to provide such information. Seth Nelson (Sr. Mgr. Logistics & Planning) is working on a report that will provide some feedback on your bidding practices.

Additionally, as the markets have been fluctuating the past few months, please ensure that you are bidding at a rate that allows you to still cover the shipment.

---

*"Truckers don't have an easy job, but they have a job that makes a difference." - Unknown*

---

## BRIDGE SHIPMENTS

Please be on the lookout for 'Guaranteed Shipments' (GDS). While these are not common shipments, we have experienced some service issues that have resulted in costly delays for our bridge engineering teams. If you would like more information on GDS, please reach out to a member of the team.

## ACCEPT AWARDS TIMELY

We ask that awarded loads are accepted within one hour of the shipment being tendered. There have been some delays in shipments being accepted timely, which can cause confusion and service issues. We will start documenting the acceptance delays on the Carrier Improvement Plan (CIP).

## WEEKEND AND NIGHT CONTACTS

This is just a reminder to ensure you have a contact(s) created in SourceHub for emergency night/weekend issues. There have been some concerns in our group regarding the ability to get in contact with carriers during off-hours.



## **DIVERSE CLASSIFICATION**

If you are a diverse carrier, please log in to SourceHub and check the designation for a 'Diverse Carrier'. If you have any questions regarding this, please reach out to a member of the logistics team.

## **ADDITIONAL RESOURCES**

[Truckload Accessorial – Online Tariff](#)

[LTL \(Less-Than-Truckload\) Accessorial – Online Tariff](#)

[Carrier Improvement Plan \(CIP\)](#)

[Best Transportation Partner Award](#)

## **Contact Us**

### **Union Pacific Railroad**

1.877.744.8777

[supplycallcenter@up.com](mailto:supplycallcenter@up.com)